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NEW TITLE ARRIVAL REPORT

New Titles Arrived between:01-Dec-2016 to 31-Jan-2017

Title No	Title	Call No	Author	Copies
16442	Indian culture and India's future	934 DAN	Danino Michel	1
16443	Innovation and entrepreneurship in the healthcare sector : from idea to funding to launch	610.28 PAR	Pareras Luis G	1
16444	Healthcare operations management	362.1068 MCL	McLaughlin Daniel B and Olson John R	2
16446	Multilevel and longitudinal modeling with IBM SPSS	005.55 HEC	Heck Ronald H. and Others	2
16448	Research methods for human resource management	658.3 SAN	Sanders Karin and Others	2
16450	Becoming a manager : how new managers master the challenges of leadership	658.409 HIL	Hill Linda A	1
16451	Being the boss : the 3 imperatives for becoming a great leader	658.4092 HIL	Hill Linda A and Lineback Kent	1
16452	Blue ocean strategy : How to create uncontested market space make the competition irrelevant	658.802 KIM	Kim Chan W and Mauborgne Renee	1
16453	Creating business plans : gather your resources, describe the opportunity, get buy-in.	658.401	Harvard Business Publishing	1
16454	Delegating work : match skills with tasks, develop your people, overcome barriers	658.3128 HAR	Harvard Business Publishing	1

16455	Disrupting digital business : create an authentic experience in the peer-to-peer economy	658.872 WAN	Wang R Ray	1
16456	Entrepreneur's toolkit : tools and techniques to launch and grow your new business	658.11 HAR	Harvard Business School.	1
16457	Finance basics : decode the jargon, navigate key statements, gauge performance	658.15 HAR	Harvard Business School.	1
16458	Financial intelligence : a manager's guide to knowing what the numbers really mean	658.1511 BER	Berman, Karen and Others	1
16459	Finance for managers	658.15 HAR	Harvard Business School	1
16460	Hiring and Keeping the Best People	658 PRE	Press Harvard	1
16461	Performance management : measure and improve the effectiveness of your employees	658.3125 HAR	Harvard Business Press	1
16462	HBR guide to better business writing	808 066 GAR	Garner Bryan A.	1
16463	HBR guide to building your business case	658.4012 SHE	Sheen Raymond	1
16464	HBR guide to coaching employees.	658.3124 HAr	Harvard Business Review Press [Publisher]	1
16465	HBR guide to finance basics for managers.	658.15 HAR	Harvard Business Review Press [Publisher]	1
16466	HBR guide to managing stress at work.	158.72 HAR	Harvard Business Review Press	1
16467	HBR guide to office politics	650.13 DIL	Dillon Karen	1
16468	HBR guide to project management	658.404 HAR	Harvard business review guides	1

16469	Harvard business review on fixing health care from inside & out.	362.10425 HAR	Harvard business review	1
16470	HBR's 10 must reads on change management	658.406 HAR	Harvard business review	1
16471	HBR's 10 must reads on collaboration	658.046 HAR	Harvard business review	1
16472	HBR's 10 must reads on communication	658.45 HAR	Harvard business review	1
16473	HBR's 10 must reads on making smart decisions.	658.403 HAR	Harvard business review	1
16474	HBR's 10 must reads on managing people.	658.3 HAR	Harvard business review	1
16475	HBR's 10 must reads on managing yourself.	650.1 HAR	Harvard business review	1
16476	HBR's 10 must reads on strategic marketing.	658.802 HAR	Harvard Business Review Press	1
16477	HBR's 10 must reads on strategy.	658.4012 HAR	Harvard Business Review Press	1
16478	HBR's 10 must reads on teams.	658.4022 HAR	Harvard Business Review Press	1
16479	HBR's 10 must reads: the essentials.	658 HAR	Harvard Business Review Press	1
16480	How to write a great business plan	658.401 SAH	Sahlman William Andrews	1
16481	It's not the how or the what but the who : succeed by surrounding yourself with the best	658.3 FER	Fernandez Araoz Claudio	1
16482	Management tips	658 HAR	Harvard Business Review	1
16483	Managing oneself	650.1 DRU	Drucker Peter F	1
16484	Managing projects : create your schedule, monitor your budget, meet your goals.	658.404 HAR	Harvard Business Review Press	1

16485	Presentations : sharpen your message, persuade your audience, gauge your impact	658.482 HAR	Harvard Business Review Press	1
16486	Managing time: focus on what matters, avoid distractions, get things done.	650.11 HAR	Harvard Business Review Press	1
16487	Reverse innovation : create far from home, win everywhere	658.4063 GOV	Govindarajan Vijay and Trimble Chris	1
16488	Running meetings: lead with confidence, move your project forward, manage conflicts.	658.456 HAR	Harvard Business Review Press	1
16489	Running virtual meetings: test your technology, keep their attention, connect across time zones.	658.456 HAR	Harvard Business Review Press	1
16490	The balanced scorecard : translating strategy into action	658.4012 KAP	Kaplan Robert S.and Norton David P	1
16491	The end of competitive advantage : how to keep your strategy moving as fast as your business	658.4012 McG	McGrath Rita Gunther	1
16492	The innovator's dilemma : when new technologies cause great firms to fail	658 CHR	Christensen Clayton M.	1
16493	The innovator's solution : creating and sustaining successful growth	658.4063 CHR	Christensen Clayton M.and Raynor Michael E	1
16494	What you really need to lead : the power of thinking and acting like an owner	658.4092 KAP	Kaplan, Robert Steven	1
16495	The wisdom of teams : creating the high-performance organization	658.312 KAT	Katzenbach Jon R and Smith Douglas K	1

16496	Your strategy needs a strategy : how to choose and execute the right approach	658.4012 REE	Reeves Martin and Others	1
16497	Development failure and identity politics in Uttar Pradesh	323.1542 JEF	Jeffery Roger and Others	1
16498	Modern Indian political thought : text and context	320.954 CHA	Chakrabarty Bidyut and Pandey Rajendra Kumar	1
16499	Understanding psychological assessment : a primer on the global assessment of the client's behavior in educational and organizational setting	150.287 LAA	Laak Jan J F Ter and Others	1
16500	Leading quietly : an unorthodox guide to doing the right thing	658.4 BAD	Badaracco Joseph	1
16501	Accounting for success : a history of Price Waterhouse in America, 1890-1990	338.7616 ALL	Allen David Grayson and McDermott Kathleen	1
16502	Defining moments : when managers must choose between right and right	658.403 BAD	Badaracco Joseph	1
16503	Results-based leadership	658.4092 ULR	Ulrich David and Others	1
16504	Teams at the top : unleashing the potential of both teams and individual leaders	658.402 KAT	Katzenbach Jon R.	1
16505	The wisdom of teams : creating the high-performance organization	658.312 KAT	Katzenbach Jon R. and Smith Douglas K.	1
16506	Beyond HR : The new science of human capital	352.38 BOU	Boudreau John W and Ramstad Peter M	1

16507	Delegating work : expert solutions to everyday challenges	658.3128 HAR	Harvard Business School Publishing Corporation	1
16508	The workforce scorecard : managing human capital to execute strategy	338.064 POP	Popkin James M and others	1
16509	X-teams: how to build teams that lead, innovate and succeed	658.4092 PAR	Parks Sharon Daloz	1
16510	Starting a business	658.11 HBS	Harvard Business School	1
16511	10 rules for strategic innovators : from idea to execut	658.406 GOV	Govindarajan Vijay and Trimble Chris	1
16512	Strategy focused organization	658.4012 KAP	Kaplan Robert S and Norton David P	1
16513	The workforce scorecard : managing human capital to execute strategy	658.301 HUS	Huselid Mark A.and Others	1
16514	X-teams: how to build teams that lead, innovate and succeed	658.4022 ANC	Ancona Deborah and Bresman Henrik	1
16515	Ethics for the real world : creating a personal code to guide decisions in work and life	170.44 HOW	Howard Ronald and Korver Clinton D	1
16516	Failure to communicate : how conversations go wrong and what you can do to right them	650.13 WEE	Weeks Holly	1
16517	Beating the commodity trap : how to maximize your competitive position and increase your pricing power	658.802 DAV	D'Aveni Richard	1

16518	Being global : how to think, act, and lead in a transformed world	658.4092 CAB	Cabrera Angel and Unruh Gregory	1
16519	Beyond budgeting : how managers can break free from the annual performance trap	658 HOP	Hope Jeremy and Fraser Robin	1
16520	Beyond competitive advantage : how to solve the puzzle of sustaining growth while creating value	658.4 ZEN	Zenger Todd	1
16521	Can China lead? : reaching the limits of power and grow	330.951 ABR	Abrami Regina M and Others	1
16522	Capitalism at risk : rethinking the role of business	338 BOW	Bower Joseph L. and Others	1
16523	Changing your company from the inside out : a guide for social entrepreneurs	658.408 DAV	Davis Gerald Fredrick and White Chris	1
16524	Climate change: what's your business strategy?	658.4083 HOF	Hoffman Andrew J and Woody John G.	1
16525	Concrete economics : the Hamilton approach to economic growth and policy	330.973 COH	Cohen,Stephen S	1
16526	Conscious capitalism : liberating the heroic spirit of	658.408 MAC	Mackey John and Sisodia Rajendra	1
16527	Creating breakthrough innovations.	658.514 HBR	Harvard Business School Press	1
16528	Discovery-driven growth : a breakthrough process to reduce risk and seize opportunity	658.4063 MCG	McGrath Rita Gunther and MacMillan Ian C	1
16529	Doing business ethically.	174.4 HBS	Harvard Business School Press	1
16530	Driving growth : breaking down barriers to global prosperity	658.406 FAR	Farrell Diana	1
16531	Ethics without the sermon	174.4 NAS	Nas Laura L	1

16532	Executing strategy: expert solutions to everyday challenges.	658.4012 HBS	Harvard Business School Press	1
16533	Executing strategy for business results.	658.4012 HBS	Harvard Business School Press	1
16534	Financial intelligence for IT professionals : what you really need to know about the numbers	658.1511 BER	Berman Karen and Others	1
16535	Give your speech, change the world : how to move your audience to action	808.51 MOR	Morgan Nick	1
16536	Hiring an employee: expert solutions to everyday challenges.	658.311 HBS	Harvard Business School Press	1
16537	HBR's 10 must reads 2015 : the definitive management ideas of the year from Harvard Business Review.	658 HBS	Harvard Business School Press	1
16538	HBR's 10 must reads 2016 : the definitive management ideas of the year from Harvard Business Review.	658 HBS	Harvard Business School Press	1
16539	India inside : The emerging innovation challenge to the west	338.0640954 KUM	Kumar Nirmalaya and Puranam Phanish	1
16540	Leading the life you want : skills for integrating work and life	650.1 FRI	Friedman Stewart D.	1
16541	Lessons from private equity any company can use	658.15224 GAD	Gadiesh Orit and MacArthur Hugh	1
16542	Leveraging technology	658.514 HBS	Harvard Business School Press	1
16543	Making smart decisions.	658.403 HBS	Harvard Business School Press	1
16544	Managing teams : expert solutions to everyday challenge	658.4022 HBS	Harvard Business School Press	1

16545	Managing your boss	650.13 GAB	Gabarro John J and Kotter John P	1
16546	Measuring performance : expert solutions to everyday challenges	658.4013 HBS	Harvard Business School Press	1
16547	Motivating people	658.314 HBS	Harvard Business School Press	1
16548	Project management for profit : a failsafe guide to keeping projects on track and on budget	658.404 KNI	Knight Joe and Others	1
16549	Redefining health care : creating value-based competition on results	362.1068 POR	Porter Michael E and Teisberg Elizabeth Olmsted	1
16550	Reinventing project management : the diamond approach to successful growth and innovation	658.404 SHE	Shenhar Aaron and Dvir Dov	1
16551	Retooling HR : using proven business tools to make better decisions about talent	658.301 BOU	Boudreau John W	1
16552	Seven strategy questions : a simple approach for better execution	658.4012 SIM	Simons Robert	1
16553	Teaching smart people how to learn	658.3124 ARG	Argyris Chris	1
16554	Ted Levitt on marketing.	658.8 LEV	Levitt Theodore	1
16555	The Clayton M. Christensen reader.	658 CHR	Christensen Clayton M	1
16556	The discipline of teams	658.4036 KAT	Katzenbach Jon R and Smith Douglas K.	1

16557	The end of corporate imperialism	658.84091724 PRA	Prahalad, C. K.; Lieberthal, Kenneth	1
16558	The loyalty effect : the hidden force behind growth, profits, and lasting value	658.4 REI	Reichheld Frederick F and Teal Thomas	1
16559	The new capitalist manifesto : building a disruptively better business	330.122 HAQ	Haque Umair	1
16560	The practice of adaptive leadership : tools and tactics for changing your organization and the world	658.4092 HEI	Heifetz Ronald and Others	1
16561	Thinking for a living : how to get better performance and results from knowledge workers	658.3 DAV	Davenport Thomas H	1
16562	Thinking strategically: expert solutions to everyday challenges.	658.4012 HBS	Harvard Business School Press	1
16563	8 things we hate about I.T. : how to move beyond the frustrations to form a new partnership with I.T.	004.0684 CRA	Cramm Susan	1
16564	How I learned to let my workers lead	658.4092 STA	Stayer Ralph	1
16565	How industries evolve : principles for achieving and sustaining superior performance	658.4012 MCG	McGahan Anita M	1

16566	In their time : the greatest business leaders of the twentieth century	338.092273 MAY	Mayo Anthony J and Nohria Nitin	1
16567	Levers of organization design : how managers use accountability systems for greater performance and commitment	658.402 SIM	Simons Robert	1
16568	Making markets : how firms can design and profit from online auctions and exchanges	658.84 KAM	Kambil Ajit and Heck Eric Van	1
16569	Managing performance to maximize results.	658.3125 HBS	Harvard Business School. Press	1
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16574	Surviving change: a manager's guide : essential strategies for managing in a downturn.	658.409 HBS	Harvard Business School.	1
16575	Teaching and the case method : instructor's guide	650.71 BAR	Barnes Louis B and Others	1

16576	Technology, management, and society	303.483 DRU	Drucker Peter F	1
16577	The attention economy : understanding the new currency of business	658.403 DAV	Davenport Thomas H. and Beck John C	1
16578	The entrepreneurial mindset : strategies for continuously creating opportunity in an age of uncertainty	658.421 MCG	McGrath Rita Gunther and MacMillan Ian C	1
16579	The hidden power of social networks : understanding how work really gets done in organizations	658 CRO	Cross Rob and Parker Andrew	1
16580	The hidden wealth of customers : realizing the untapped value of your most important asset	658.8342 LEE	Lee Bill	1
16581	The truth about middle managers : who they are, how they work, why they matter	658.43 OST	Osterman Paul	1
16582	Understanding marketing: expert solutions to everyday challenges.	658.8 HBS	Harvard Business School Press	1
16583	What happened to Goldman Sachs? : an insider's story of organizational drift and its unintended consequences	332.660973 MAN	Mandis Steven G	1
16584	What's next, Gen X? : keeping up, moving ahead, and getting the career you want	650.14 ERI	Erickson Tamara	1
16585	Winning in turbulence	658.409 RIG	Rigby Darrell	1

16586	Winning the war for talent in emerging markets : why women are the solution	331.4091724 HEW	Hewlett Sylvia Ann and Rashid RIpa	1