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**INTERNATIONAL CENTRE FOR APPLIED SCIENCES**

(Manipal University)

**I SEMESTER B.S. DEGREE EXAMINATION – APRIL / MAY 2017**

**SUBJECT: ORGANIZATIONAL BEHAVIOR (HS111)**

(BRANCH: COMMON TO ALL)

**Monday, 15 May 2017**

**Time: 3 Hours**

**Max. Marks: 100**

- ✓ Answer ANY FIVE full Questions.
- ✓ Missing data, if any, may be suitably assumed

**1. Write very short answer on:**

- i. Organizational behavior
- ii. Perception
- iii. Spontaneous recovery
- iv. Unconditional positive regard
- v. Alderfer's ERG theory
- vi. Burn out
- vii. Grapevine communication
- viii. Negotiation
- ix. Types of groups
- x. Charismatic leadership

**(2x10)**

**2. Write very short answer on:**

- i. Skills of a manager
- ii. Illusion
- iii. Shaping
- iv. Id
- v. Need theories of motivation
- vi. Stress
- vii. Communication model
- viii. Types of power
- ix. How an employee learns culture of an organization?
- x. Job specification

**(2x10)**

**3. Write short note on:**

- i. Disciplines that contribute to organizational behaviour
- ii. Principles of perceptual organization
- iii. Applications of Classical conditioning
- iv. Psychosexual stages **(5x4)**

**4. Write short note on:**

- i. Expectancy theory of motivation
- ii. Barriers to effective communication
- iii. Decision making techniques in an organization
- iv. Stress management strategies **(5x4)**

5A. Discuss the various conflict handling intentions.

5B. What are the various stages of group formation? **(10+10)**

6A. How to create a positive organizational culture?

6B. Explain the trait approach to Personality. **(10 +10)**

7. Write a brief account on contingency theories of leadership? **(20)**

8. Explain in detail the Operant condition. **(20)**

