Reg. No.

# MANIPAL INSTITUTE OF TECHNOLOGY

### VI SEMESTER B.TECH (I.P. ENGG.) END SEMESTER EXAMINATIONS,

#### APRIL/MAY 2017

### SUBJECT: ORGANIZATIONAL BEHAVIOUR [MME 4027]

#### **REVISED CREDIT SYSTEM**

Time: 3 Hours

MAX. MARKS: 50

## Instructions to Candidates:

✤ Answer ALL the questions.

1A.	What is the concept used in social learning process? Also explain the four processes used in social learning approach.	04
1B.	Explain the model for organizational behaviour with a neat sketch.	03
1C.	What are various fields that have contributed to the field of organizational behaviour? Briefly explain their contributions.	03
2A.	State and explain the five common errors while judging others in perception.	04
2B.	Describe the Hofstede's five value dimensions of national culture.	03
2C.	Explain the Big five model of personality dimensions.	03
3A.	Briefly explain the following motivational theories: McClelland's theory of needs and Clayton Alderfer's ERG theory.	04
3B.	What are the five stages of group development? Explain.	03
3C.	Explain the Maslow's Hierarchy of Needs in motivation.	03
4A.	What are the steps of the conflict process? Explain with a diagram.	04
4B.	Explain "Managerial grid" with the help of diagram.	03
4C.	Describe the leadership styles based on authority.	03
5A.	Explain the six different types of organisation structures.	04
5B.	What is the job characteristics model? How does it motivate employees?	03
5C.	How does Lewin's three-step model help understand organizational change? Explain.	03