



**VII SEMESTER B.TECH. (CIVIL ENGINEERING)**  
**END SEMESTER EXAMINATIONS, NOVEMBER 2022**  
**SUBJECT: CONTRACT MANAGEMENT [CIE 4077]**  
**REVISED CREDIT SYSTEM**  
**( /11/ 2022)**

Time: 3 Hours

MAX. MARKS: 50

**Instructions to Candidates:**

- ❖ Answer **ALL** the questions.
- ❖ Missing data may be suitably assumed.

No.	QUESTION	M	CO
1A	Discuss the suitability of the following types of contract in terms of nature, scope, and quantity of work involved: i) Lump sum contract ii) Measurement contract iii) Cost-plus contract	3	1
1B	Discuss with a case example, the formation of 'cartel' in tendering process. List the possible ways to identify the same.	3	2
1C	Discuss the importance of the following during the tendering process: Earnest money deposit, Security deposit, Pre-qualification, Sensitivity analysis.	4	2
2A	Discuss the essential requirements for a contract to be legally valid. List the ways to discharge a contract.	3	1
2B	Describe i) Anticipatory breach ii) Fundamental breach with the consequences.	3	3
2C	Discuss the possible ways through which the Principal can take action to compensate for losses incurred due to a breach by the Contractor.	4	3
3A	Discuss the following i) Characteristics of mediation ii) Attributes and roles of the mediator.	3	4
3B	Discuss the ways to assess the claims for losses by the Principal due to a breach by the Contractor.	3	3
3C	List the situations / circumstances when Quantum meruit as a remedy is applicable.	4	3
4A	Discuss the circumstances/situations that can lead to misconduct by the Arbitrator.	3	4
4B	List the powers of an Arbitrator.	3	4
4C	Describe the features and suitability of the dispute resolution board as a method to resolve the dispute.	4	4
5A	List different types of alternate dispute resolution methods. Discuss the advantages of alternate dispute resolution methods.	5	4
5B	Discuss the factors influencing the enforcement of Arbitration awards in foreign countries.	3	5
5C	Write a note on currency of bid and payment in International Contracts.	2	5