

Exam Date & Time: 02-Dec-2023 (02:30 PM - 05:30 PM)



# MANIPAL ACADEMY OF HIGHER EDUCATION

SEVENTH SEMESTER B.TECH END SEMESTER EXAMINATIONS, NOV/DEC 2023

## Organizational Behaviour [MME 4053]

**Marks: 50**

**Duration: 180 mins.**

**A**

**Answer all the questions.**

Instructions to Candidates: Answer ALL questions Missing data may be suitably assumed

- 1) Explain organizational behavior and any four behavioral disciplines (4)
  - A)
  - B) Elaborate on any two major job attitudes (3)
  - C) Explain the determinants of organizational behaviour (3)
- 2) Discuss the effect of Job satisfaction on i) Productivity ii) Absenteeism (4)
  - A)
  - B) Describe the process of risk taking with any suitable example (4)
  - C) Explain the personality type ESTJ which is used in MBTI theory (2)
- 3) Describe interpretation with i) Stereotyping ii) Halo effect (4)
  - A)
  - B) Discuss the ERG theory with diagrammatic representation (4)
  - C) Explain Maslow's Hierarchy of needs theory with related exhibit (2)
- 4) Explain the cooperativeness and assertiveness dimensions with illustration in handling the conflict (4)
  - A)
  - B) Differentiate between leadership and management (3)
  - C) Explain the trait theory in leadership with a suitable leader as an example (3)
- 5) Describe the behavioral model of the leadership styles showing how the managers are concerned about both production and people (4)

- A)
- B) Discuss on the resistance to change and overcoming of these resistances in organizational development activity (3)
- C) Explain the model used in the process of change for the successful change in organization (3)

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